



STATE OF INDIANA

DEPARTMENT OF ADMINISTRATION
Commissioner's Office

Mike Braun, Governor

Indiana Government Center South
402 West Washington Street, Room W462
Indianapolis, IN 46204

Award Recommendation Letter

Date: April 21, 2025

To: Mark Hempel, Director of Strategic Sourcing
Indiana Department of Administration

From: Angela Embry, Sourcing Specialist
Indiana Department of Administration

Subject: NB 25-82544
Night Vision Goggles

Total Purchase Price: \$211,350.00

Based on the evaluation of the responses received for Negotiated Bid 25-82544, US Night Vision is recommended for award to provide Night Vision Goggles to the Indiana State Police. Terms of this recommendation are outlined in this letter.

The State received bids from seven (7) respondents:

- Con10gency Consulting LLC.
- High Branch
- Kiesler Police Supply Inc.
- Lawmen's & Shooters Supply Inc.
- Maxa Beam Searchlights
- Precision Arms of Indiana LLC
- US Night Vision Corp.

Purchasing Preferences Claimed

- Con10gency Consulting LLC claimed US Manufacturing
- High Branch claimed US Manufacturing and Indiana Business
- Kiesler Police Supply Inc claimed US Manufacturing and Indiana Business
- Lawmen's & Shooters Supply Inc. claimed US Manufacturing
- Precision Arms of Indiana LLC claimed Indiana Business

Bid Summary

The solicitation was issued as a Negotiated Bid to establish a purchase order for the following:

Quantity	Item Description
30	Night Vision Goggles

The bids were evaluated according to the criteria established in the bid documents and their adherence to requirements. When necessary, the State clarified with Respondents to ensure specifications were met.

Award Summary

During the course of evaluation, the State scrutinized the bid to determine the viability of the proposed business solution to meet the needs of the State. The Indiana Department of Administration evaluated the bid based on the stipulated criteria outlined in the bid documents.

The following Respondents did not meet the minimum specification requirements:

- Con10gency Consulting LLC
- High Branch
- Maxa Beam Searchlights

Round 1

Bidder	Price	Preference	Total Evaluation Amount with Preference Applied
Kiesler Police Supply Inc.	\$364,109.70	US Manufacturing and Indiana Business (Buy Indiana 5%)	\$345,904.21
Lawmen’s & Shooters Supply Inc.	\$276,668.10	US Manufacturing	\$276,668.10
Precision Arms of Indiana LLC	\$346,740.00	Indiana Business (Buy Indiana 5%)	\$329,403.00
US Night Vision Corp	\$220,380.00	N/A	\$220,380.00

The State awarded to the overall low bidder meeting all specification requirements. The final overall evaluation score is listed in the table below.

Best and Final Offer (BAFO)

Bidder	Price	Preference	Total Evaluation Amount with Preference Applied
Kiesler Police Supply Inc.	\$364,109.70	US Manufacturing and Indiana Business(Buy Indiana 5%)	\$345,904.21
Lawmen's & Shooters Supply Inc.	\$258,397.80	US Manufacturing	\$258,397.80
Precision Arms of Indiana LLC	\$346,650.00	Indiana Business(Buy Indiana 5%)	\$329,317.50
US Night Vision Corp	\$211,350.00	N/A	\$211,350.00

Angela Embry

Angela Embry
Sourcing Specialist
Indiana Department of Administration